COURSE OUTLINE OF RECORD

Number: COSM G034  TITLE: Barbering, Level 4

ORIGINATOR: Joan Christie
FORMERLYknown as:
CROSS LISTED COURSE:

EFF TERM: Fall 2015
DATE OF OUTLINE/REVIEW: 03-03-2015
TOP NO: 3007.00

SEMESTER UNITS: 7.0
HRS LEC: 63.0 HRS LAB: 189.0 HRS OTHER: 0.0
CONTACT HRS TOTAL: 252.0
STUDY NON-CONTACT HRS RECOMMENDED: 126.0

CATALOG DESCRIPTION:
An advanced course in barbering which acquaints the student with advanced techniques in men and women's haircutting, hair styling, haircoloring, bleaching, permanent waving, chemical straightening, shaving, communication skills, professional ethics, salesmanship, client record keeping, decorum, and basic tax information relating to booth renters, independent contractors, employee and employers. The student engages in manipulative training and practices these skills on patrons from the community in a salon atmosphere. Level 4 is the fourth in a series of six. Lecture/Lab.

JUSTIFICATION FOR COURSE:

PREREQUISITES:
• COSM G033: Barbering, Level 3 with a minimum grade of C or better

COREQUISITES:
ADVISORIES:
ASSIGNED DISCIPLINES:
Barbering

MATERIAL FEE: Yes [ ] No [X] Amount: $0.00
CREDIT STATUS: Noncredit [ ] Credit - Degree Applicable [X] Credit - Not Degree Applicable [ ]
GRADING POLICY: Pass/No Pass [ ] Standard Letter [X] Not Graded [ ] Satisfactory Progress [ ]
OPEN ENTRY/OPEN EXIT: Yes [ ] No [X]
TRANSFER STATUS: CSU Transferable[ ] UC/CSU Transferable[ ] Not Transferable[X]

BASIC SKILLS STATUS: Yes [ ] No [X]
LEVELS BELOW TRANSFER: Not Applicable

CALIFORNIA CLASSIFICATION CODES: Y - Not Applicable
NON CREDIT COURSE CATEGORY: Y - Not applicable, Credit Course

OCCUPATIONAL (SAM) CODE: C
REPEATABLE ACCORDING TO STATE GUIDELINES: No [X] Yes [ ] NUMBER REPEATS:
REQUIRED FOR DEGREE OR CERTIFICATE: No [ ] Yes [X]
Barbering (certificate of achievement)

GE AND TRANSFER REQUIREMENTS MET:
Degree Applicable
AA Degree Applicable

COURSE LEVEL STUDENT LEARNING OUTCOME(S) Supported by this course:
1. A. Demonstrate and identify practical manipulative skills in barbering.
   B. Discuss general sanitation and safety precautions of shaving.
   C. Explain the primary purpose of barber laws, rules and regulations.
   D. Identify and apply the State Board of Barbering and Cosmetology Rules and Regulations.
   E. List and discuss personal characteristics important for employment.
   F. List and define six types of ownership under which a business may operate.
   G. List the rules of professional ethics in barbering.

**COURSE OBJECTIVES:**
1. Demonstrate and identify practical manipulative skills in barbering.
2. Discuss general sanitation and safety precautions of shaving.
3. Explain the primary purpose of barber laws, rules and regulations.
4. Identify and apply the State Board of Barbering and Cosmetology Rules and Regulations.
5. Display personal characteristics important for employment.
6. List and define six types of ownership under which a business may operate.

**COURSE CONTENT:**

**LECTURE CONTENT:**

A. Advanced Men's haircutting
B. Advanced Women's haircutting
C. Advanced Hair Styling
D. Advanced Haircoloring
E. Advanced Bleaching
F. Advanced Permanent Waving
G. Advanced Chemical Straightening
H. Advanced Shaving
I. Advanced Facials
J. Communication Skills
   1. Professional image
   2. Personality
   3. Attitude
   4. Personal and professional health
   5. Human relations
   6. Effective communication skills
K. Professional Ethics
   1. Psychology of success
   2. Motivation and self-management
   3. Creative capabilities
   4. Goal setting
   5. Time management
L. Salesmanship
   1. The psychology of selling
   2. Selling services
   3. Selling grooming supplies
M. Client Record Keeping
N. Decorum
O. Basic Tax Information
   1. Booth renters
   2. Independent contractors
   3. Employee and employer
P. State Board of Barbering and Cosmetology Rules and Regulations
LABORATORY CONTENT:

A. Applications: Students engage in manipulative skills on patrons from the community in a salon atmosphere.
   1. Advanced men's haircutting
   2. Advanced women's haircutting
   3. Advanced hair styling
   4. Advanced haircoloring and bleaching
   5. Advanced permanent waving
   6. Advanced chemical straightening
   7. Advanced shaving
   8. Advanced facials
   9. Treatment for hair and scalp
  10. Communication skills
  11. Salesmanship
  12. Client record keeping
  13. Decorum

METHODS OF INSTRUCTION:

A. Lecture:
B. Lab:

INSTRUCTIONAL TECHNIQUES:

Instructors shall use Power Point presentations during lecture, DVDs, white board, demonstrations, and any other method to aid in the instruction of barbering.

COURSE ASSIGNMENTS:

Reading Assignments

1. Textbook readings
2. Handouts
3. On-line research

Out-of-class Assignments

Observation/interview inside the communities barbershops.

Writing Assignments

A. Book reports
B. Completion of terminology worksheets
C. Analysis of characteristics important for employment

METHODS OF STUDENT EVALUATION:

Midterm Exam
Final Exam
Short Quizzes
Written Assignments
Essay Examinations
Objective Examinations
Report
Projects (ind/group)
Problem Solving Exercises
Oral Presentations
Skills Demonstration
Demonstration of Critical Thinking:
Students must select products for a client's individual needs and present a sales conversation with the client to become successful in salesmanship.

Required Writing, Problem Solving, Skills Demonstration:
Analysis of products and salesmanship

TEXTS, READINGS, AND RESOURCES:
TextBooks:

LIBRARY:
Adequate library resources include: Online Materials

Comments:

Attachments:
Attached Files